

UNIT-IV

8. Explain the meaning of Control. What are the characteristics of effective control system ? [16]
9. Write a detailed note on Traditional control techniques and their significance. [16]

<http://www.HaryanaPapers.com>

Whatsapp @ 9300930012
Your old paper & get 10/-
पुराने पेपर्स भेजे और 10 रुपये पायें,
Paytm or Google Pay से

57511-4300-(P-4)(Q-9)(17) (4)

Roll No.

57511

**B.B.A. 2nd Semester
(N.S.) 2014-2017**

Examination- May, 2017

Principles of Management

Paper-BBAN-201

Time : 3 hours

Max. Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard will be entertained after the examination.

Note : Section-A contains eight short answer type questions of two marks each and is **compulsory**. From Section-B, attempt **four** more questions, selecting **one** question from each unit. All questions carry equal marks.

57511-4300-(P-4)(Q-9)(17) (1)

[Turn Over

SECTION-A

1. Conceptualize the following terms : [16]
- (a) Conceptual skills
 - (b) System approach to management
 - (c) Tactical planning
 - (d) Delphi technique
 - (e) Delegation
 - (f) Span of control
 - (g) Social audit
 - (h) PERT

SECTION-B

UNIT-I

2. Define Management. Explain the nature of management and the various levels of management. [16]

57511-4300-(P-4)(Q-9)(17) (2)

3. Discuss classical approach to management. Highlight the principles given by F.W. Taylor and their significance in organizations. [16]

UNIT-II

4. Why planning is considered an important function of management ? Explain its process in detail. [16]
5. Explain the process of decision making. What are the various types of decisions? [16]

UNIT-III

6. Define organizing. Discuss its importance. Enlist elements of organizing. [16]
7. What is a leadership ? Explain the various styles of leadership and their relative merits & demerits. [16]

57511-4300-(P-4)(Q-9)(17) (3) [Turn Over